

## **CONCLUSION**

The survey presented here is the first of its kind in Greece and in our sector, and many of the subjects examined here are unprecedented even on the European and/or international level, as far as executives at least are concerned.

It is only natural, therefore, that our findings should not be the end result but the starting point for a whole range of considerations and fresh investigations of banking sector executives' terms and conditions of pay and employment.

We believe the approach we have attempted to make here, on multiple levels and covering a broad range of topics, can act as an important stimulus to:

- continue the research and in-depth examination of the initial findings, possibly with the participation of a wider sample of banks, unions and mainly banking sector executives
- carry out more systematic international comparisons, collaborations and exchanges of experiences on this subject
- finally, and perhaps most importantly from the viewpoint of the sector's trade union movement, investigate its means of intervention and necessary alliances with executives, affording them not only the collective protection which is a necessity nowadays, but also systematic attention and viable solutions to their complex problems.

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